

## **AREAS OF BUSINESS OPPORTUNITIES FOR MATERIAL SUPPLIES**

1	Gas Turbines and Parts
2	Compressor or Vacuum Pumps & Parts (EU)
3	Compressor or Vacuum Pumps & Parts (Nos)
4	Pumps, Centrif & Rotary & Parts (Nos)
5	Pumps, Centrif & Rotary & Parts (EU)
6	Pumps, Centrif & Rotary & Parts (US)
7	Proprietary Spare Parts
8	Auxiliary Plants & Components
9	Plant Elements and Parts
10	Machinery Accessories and Transmissions
11	Vehicles & Vehicle Accessories (Nos)
12	Process Instrumentation: Parts
13	Electric Sources & Power Converters
14	Switch/Control-Gear & Electrical Instrument
15	Lamps, Luminaries
16	Telecomm System & Electronic Components
17	Computers, Peripherals, Software
18	Hoisting & Lifting Equipment
19	Buildings, Structure and Tanks
20	Builders Hardware & Building Material
21	Jointing (Gaskets), Packing & Insulating
22	Oils and Oil Products
23	Laboratory Requisites
24	Medical Equipment and Supplies
25	General Shop Equipment (Including Welding)
26	Paints
27	Furniture, Household & Club Requisites
28	Office & Warehouse Equipment & Materials

## **AREAS OF BUSINESS OPPORTUNITIES FOR SERVICES**

1	Mechanical Equipment and Tools
2	Electrical Services
3	Consultancy Services
4	Inspection and Quality Assurance
5	Corporate Security Services
6	Plant Changes - Mech, Elect, Civil, etc.
7	Engineering Designs/Services
8	Survey Works
9	Construction Projects (Buildings & Infrastructures; Dredging & Earth Movement)
10	Community Projects
11	Information Technical
12	Light Vehicles Maintenance
13	Vehicle leasing
14	Travel Services
15	Courier Services
16	Transport Services
17	Freight, Forwarding and Clearing
18	Aviation Services

## AREAS OF LIMITED OR NO OPPORTUNITIES FOR MATERIAL SUPPLIES

1	Engines Gas or Oil
2	Compressor or Vacuum Pumps & Parts (GB)
3	Compressor or Vacuum Pumps and Parts, Manufacturers in JP Nos
4	Pumps, Reciprocating and Parts (EU)
5	Pumps, Reciprocating and Parts (GB)
6	Pumps, Reciprocating and Parts (US)
7	Pumps, Centrif & Rotary & Parts (GB)
8	Chemical Industrial Equipment
9	Packing Plant & LPG Marketing Components
10	Instrument Air and Hydraulic Valves
11	Valves & Accessories
12	Marine & Offshore Installations
13	Hoses & Hose Assemblies
14	Fire, Safety, Security & Environmental
15	Garage & Retails Outlet Equipment
16	Process Instrumentation
17	Electric Motors, Accessories and Parts
18	Wires, Cables Terminations & Connection
19	Fuses, Conduit & Domestic Elec. Mat.
20	Tubular Goods
21	Fittings and Flanges
22	Metals & Non-Metals in Bars,Rods,Plates,Sht,Wire
23	Wire Ropes, Cordage, Chains, and Tackles
24	Fasteners
25	Paints
26	Chemicals
27	Small Tools
28	Textiles, Fabrics Clothing & Leather
29	Stationery
30	Office and Home Furniture
31	Soft furnishing
32	Fuels and Lubricants
33	Chemicals and Gases

## **AREAS OF LIMITED OR NO OPPORTUNITIES FOR SERVICES**

1	Mechanical (Rotating)
2	HVAC
3	Instrumentation
4	Laboratory Services
5	Process Control
6	Maintenance & Certification
7	General Plant Maintenance
8	Manpower Services
9	Training Services
10	Marine & Shipping Services
11	Safety, Quality Mgt, Fire Services & Environmental Services
12	Insulation and coating
13	Landscaping and Horticulture
14	Cleaning and Environment
15	Building & Facilities Maintenance
16	Fumigation and Pest Control
17	Catering Services
18	Accommodation
19	Sports and Recreation
20	Entertainment/Club Services
21	Copiers/Scanners/Printing Services
22	Veterinary Services